

# Valuations and dynamic convex risk measures

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## Abstract

This paper approaches the definition and properties of dynamic convex risk measures through the notion of a family of concave valuation operators satisfying certain simple and credible axioms. Exploring these in the simplest context of a finite time set and finite sample space, we find natural risk-transfer and time-consistency properties for a firm seeking to spread its risk across a group of subsidiaries.

## 1 Introduction.

The growing literature of risk measurement considers mainly<sup>3</sup> single-period risk measurement, where one attempts to ‘measure’ at time zero the risk involved in undertaking to receive some contingent claim  $X$  at time 1. In this literature, a set  $\mathcal{A}$  of *acceptable* contingent claims is frequently taken to be the primitive object (as in [2], for example). Such a set gives rise naturally to a *risk measure*  $\rho_{\mathcal{A}}$  via the definition

$$\rho_{\mathcal{A}}(X) = \inf\{m \mid X + m \in \mathcal{A}\},$$

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<sup>3</sup>See [2, 19, 13, 1, 20, 12, 11, 26, 14, 21, 23, 9] for one-period risk-measurement, [3] for the multiperiod extension of [2], [33, 6, 10, 30] for a particular class of dynamic risk measures (the multiperiod behaviour addressed by the latter papers is somehow less general than the one considered by [3] and will be commented later), [22, 24, 31, 32] for further dynamic risk measures, and [25, 17] for related literature devoted to preference relations and Bayesian decision-making.

which is simply the least amount of cash that would have to be added to the contingent claim  $X$  to make it acceptable. A risk measure is naturally *decreasing* in its argument; if added cash  $b$  makes contingent claim  $X$  acceptable, and if  $X' \leq X$ , then certainly  $b + X'$  should be acceptable. This property makes the statement of various results rather clumsy and non-intuitive; in common with others (for example, [3], [6], [7], [28] ), we shall instead speak of a *valuation*<sup>4</sup>, which is simply the *negative of a risk measure*. Thus in terms of the acceptance set  $\mathcal{A}$ , we define the valuation  $\pi_{\mathcal{A}}$  by

$$\pi_{\mathcal{A}}(X) \equiv -\rho_{\mathcal{A}}(X) = \sup\{m \mid X - m \in \mathcal{A}\}.$$

Expressed in this language, Artzner et al. [2] define a *coherent valuation* to be one which satisfies four axioms equivalent to

- (CV1) *concavity*:  $\pi(\lambda X + (1 - \lambda)Y) \geq \lambda\pi(X) + (1 - \lambda)\pi(Y)$  ( $0 \leq \lambda \leq 1$ );
- (CV2) *positive homogeneity*: if  $\lambda \geq 0$ , then  $\pi(\lambda X) = \lambda\pi(X)$ ;
- (CV3) *monotonicity*: if  $X \leq Y$ , then  $\pi(X) \leq \pi(Y)$ ;
- (CV4) *translation invariance*: if  $m \in \mathbb{R}$ , then  $\pi(Y + m) = \pi(Y) + m$ .

They go on to show that (under simplifying assumptions) any such valuation is representable as<sup>5</sup>

$$\pi(X) = \inf_{Q \in \mathcal{Q}} E_Q[X], \quad (1)$$

where  $\mathcal{Q}$  is some collection of probability measures<sup>6</sup>.

The positive-homogeneity condition (CV2) is arguably unnatural, and was removed by Föllmer & Schied [19] and by Frittelli & Gianin [21] who thereby introduced the notion of a *concave valuation*. They show that a concave valuation admits a representation as

$$\pi(X) = \inf_{Q \in \mathcal{Q}} \{ E_Q[X] - \alpha(Q) \} \quad (2)$$

where  $\alpha$  is a concave ‘penalty’ function on  $\mathcal{Q}$ . Clearly if  $\alpha \equiv 0$ , then we recover the representation of a coherent valuation, but the notion of a concave valuation is more general.

Of course, the usefulness of a single-period study should be judged by the extent to which it helps us to understand risk measurement in a multi-period setting; this has been well recognised for some time, and recently attempts have been made to achieve that extension. The keywords ‘dynamic’ and ‘multi-period’ occur frequently, but describe very different notions. One of these is where the goal is to value at intermediate times some contingent claim to be received at the terminal time  $T$ ; this is in some sense an interpolation of valuations, which nevertheless must be done in a naturally consistent way. Examples of this kind of study include Peng [32], Detlefsen & Scandolo [15],

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<sup>4</sup>This terminology is not standard, but is compact and clear. A commonly-used term is ‘monetary utility function’, which is descriptive if a little long-winded.

<sup>5</sup>The properties (CV) appeared in an earlier paper of Gilboa & Schmeidler [25], in the context of Bayesian decision theory. This study was not concerned with risk measurement.

<sup>6</sup>Evidently, if  $\pi$  has the form (1) then it satisfies the properties (CV1-4).

Klöppel & Schweizer [28], Cheridito & Kupper [8]. Another notion of a dynamic measurement of risk is to take some random cashflow, and ascribe some value to it at time 0: the contributions of Artzner, Delbaen, Eber, Heath and Ku [3], Föllmer and Schied [19, 20], Cvitanić and Karatzas [10], Nakano [30], Cheridito, Delbaen and Kupper [6], and Riedel [33] are of this type. The notion of ‘dynamic’ risk measurement which we plan to study in this paper takes *random cash balance* processes as the inputs, and returns random processes, the *valuations as functions of time*, as the output. This seems to us to be the setting in which one would want to apply ideas of risk measurement. Moreover, the dynamic fluctuation of the cash balance is clearly the essence of cashflow problems, and therefore of risk measurement; it is *not* sufficient to consider only the total amount of cash accumulated by some arbitrary time in the future, as the experience of Long Term Capital Management demonstrates. This (fullest) notion of dynamic risk measurement is as yet little studied: Scandolo [36],[37], Frittelli & Scandolo [24], and Cheridito, Delbaen & Kupper [7] are contributions of this type.

The major difference between the static and multi-period frameworks is the issue of *dynamic consistency*. Although every set of probability measures generates a coherent valuation in the static framework, only sets of probability measures consistent in an appropriate sense yield dynamic coherent valuations. This consistency property of probability measures (or stability by “pasting”) has been analysed by Epstein and Schneider [17] (building upon the atemporal multiple-priors model of Gilboa and Schmeidler [25] and using prior-by-prior Bayesian updating for “rectangular” sets of priors), Artzner et al. [3] (using change-of-measure martingales) and Riedel [33] (via Bayesian updating and a different kind of translation invariance property). It is often referred to as *multiplicative stability* [13]. The axiomatic approach of this paper has also been independently proposed by Cheridito, Delbaen & Kupper [7]. Their study thoroughly explores the implications of the given setup for acceptance sets and coherent risk measures, relating to earlier work of the authors, providing (Theorem 4.6) a nice characterisation of how the acceptance sets combine intertemporally. We have nothing to add to the understanding of the acceptance sets, because the emphasis here is quite different; we take the valuations themselves as fundamental (rather than the acceptance sets), and we aim to discover what consequences of the axiomatic setup can be developed.

In this paper, we present and analyse<sup>7</sup> the notion of a *dynamic family of concave valuations*, extending the dynamic coherent valuation of [3], rather as Frittelli & Gianin [21] and Föllmer & Schied [19] extend [2] in the single-period context.

The basic object of study here is a family of *valuations*. To see why such a starting point may be useful, we quote a simple result which is presumably well known (it certainly appears in Rogers [35], for example.) The idea is to write down certain natural axioms that *market valuation operators* should have, and to derive implications<sup>8</sup>.

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<sup>7</sup>We work mainly in the technically simple setting of a finite time set, and a finite probability space  $\Omega$ ; this allows us to obtain the main ideas without being held up by technical issues.

<sup>8</sup>Peng [32] develops a set of axioms for non-linear valuations which are similar in some respects. For example, if we take his axioms (A1)–(A4) and assume positivity and linearity as well, then we obtain the

**Theorem 1** In a filtered probability space  $(\Omega, (\mathcal{F}_t)_{t \geq 0}, P)$ , suppose that valuation operators  $(\pi_{tT})_{0 \leq t \leq T}$

$$\pi_{st} : L^\infty(\mathcal{F}_t) \rightarrow L^\infty(\mathcal{F}_s) \quad (0 \leq s \leq t).$$

satisfy the following four axioms:

(A1) Each  $\pi_{st}$  is a bounded positive linear operator from  $L^\infty(\mathcal{F}_t)$  to  $L^\infty(\mathcal{F}_s)$ ;

(A2) If  $Y \in L^\infty(\mathcal{F}_t)$ ,  $Y \geq 0$ , then

$$\pi_{0t}(Y) = 0 \iff P(Y > 0) = 0.$$

(no arbitrage)

(A3) For  $0 \leq s \leq t \leq u$ ,  $Y \in L^\infty(\mathcal{F}_u)$ ,  $X \in L^\infty(\mathcal{F}_t)$ ,

$$\pi_{su}(XY) = \pi_{st}(X\pi_{tu}(Y))$$

(dynamic consistency)

(A4) If  $(Y_n) \in L^\infty(\mathcal{F}_t)$ ,  $|Y_n| \leq 1$ ,  $Y_n \uparrow Y$  then  $\pi_{st}(Y_n) \uparrow \pi_{st}(Y)$  (continuity)

For simplicity, suppose also that  $\mathcal{F}_0$  is trivial. Then there exists a strictly positive process  $(\zeta_t)_{t \geq 0}$  such that the valuation operators  $\pi_{st}$  can be expressed as

$$\pi_{st}(Y) = \frac{E[\zeta_t Y \mid \mathcal{F}_s]}{\zeta_s} \quad (0 \leq s \leq t). \quad (3)$$

The proof of this result takes about a page, and is included in the appendix; nothing more sophisticated than standard facts about measure theory is required<sup>9</sup>. However, its importance is not to be underestimated; it is in some sense a substitute for the *Fundamental Theorem of Asset Pricing* (FTAP). Indeed, the FTAP implies a risk-neutral valuation principle (3), but its axiomatic starting point is different; in the FTAP we start from some suitably-formulated axiom of absence of arbitrage, and here we start from the axioms (A1)–(A4). Which of these two axiomatic starting points one should wish to assume is of course a matter of taste; in defence of the unconventional approach taken here, it is worth pointing out<sup>10</sup> that if we want to have the valuation principle (3) for all  $Y \in L^\infty(\mathcal{F}_t)$ , then (A1)–(A4) must hold anyway!

Of the four axioms assumed in Theorem 1, the key one is the dynamic consistency axiom, (A3), as you will see from the proof; without this, we are able to prove that (3) holds if  $s = 0$ , but this is of course far too limited to be useful. Notice the interpretation of (A3); we can obtain  $X$  units of  $Y$  at time  $u$  in two ways, either by buying at time  $s$  the contingent claim  $XY$ , or by buying at time  $s$  the contingent claim which at time  $t$

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axiom (A3) of Theorem 1.

<sup>9</sup>Note however that the assumption that the valuation operators are defined on the *whole* of  $L^\infty(\mathcal{F}_t)$  greatly simplifies the argument.

<sup>10</sup>It is also worth pointing out that it took years to find the correct formulation for the notion of absence of arbitrage!

will deliver  $X$  units of the time- $t$  price  $\pi_{tu}(Y)$  of  $Y$ , and (A3) says that these two should be valued the same at time  $s$ .

Now Theorem 1 relates to *market* valuations, where linearity in the contingent claim being priced is a reasonable assumption; if we want to buy  $X$  and  $Y$ , the price will be the price of  $X$  plus the price of  $Y$ . However, when it comes to risk measurement, what the valuation is doing is to tell us how much capital a given firm should set aside to allow it to accept a named cash balance. Linearity now would *not* be a property that we want (we might require a positive premium both to cover a cash balance  $C$  and to cover  $-C$ , but we would not require a positive premium to cover the sum of these). Moreover, the valuations will depend on the particular firm; different firms will have different valuations, and an interesting question is how these combine.

In the next Section, we shall formulate the analogues of the axioms of Theorem 1 for *concave valuations*, and deduce some of their consequences. There are substantial differences; concave valuations have to be defined over cash balances, because without linearity we cannot build the price of a cash balance from the prices of its component parts. Nevertheless, the dynamic consistency axiom turns out to be the heart of the matter. We shall characterise families of valuations which satisfy the given axioms; it turns out that such families (and their duals) possess simple and appealing recursive structure.

We shall also study the question of how a firm may decide to divide up a risky cash balance process between its subsidiaries, each of which is subject to the regulatory constraints implicit in their individual valuations. We find that there is an optimal way to do this risk transfer, in terms of a sup-convolution (as in, for example, the study of Barrieu and El Karoui [4], Klöppel & Schweizer [28].) Moreover, the optimal risk transfer generates a family of valuations for the firm as a whole, and this family of valuations satisfies *the same axioms as the individual components*. We shall also see that if the firm decides at time 0 how it is going to divide up the cash balance between its subsidiaries, then at any later time, whatever has happened in the meantime, the original risk transfer chosen is still optimal. There is therefore a time-consistency in how the firm should transfer risk among its subsidiaries.

Another question we answer concerns what happens if a firm facing a risky cash balance process is allowed to take offsetting positions in a financial market. We find that there is an optimal offsetting position to be taken, which is time consistent, and the induced valuations for the firm once again satisfy the axioms.

## 2 Dynamic concave valuations.

Working in a filtered probability space  $(\Omega, \mathcal{F}, (\mathcal{F}_t)_{0 \leq t \leq T}, P)$ , we let  $BV$  denote the space of adapted processes of bounded variation with  $R$ -paths<sup>11</sup>. We think of  $K \in BV$  as a *cash balance process*, with  $K_t$  being interpreted as the total amount of cash accumulated

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<sup>11</sup>This is the terminology of Rogers & Williams [34] for paths that are right continuous with left limits everywhere.

by time  $t$ . The process  $K$  need not of course be increasing. The upper end  $T$  of the time interval considered is a finite constant; there is no real difficulty in letting the time set be  $[0, \infty)$ , but we choose not to do this here in view of our concentration later on examples where  $\Omega$  is finite.

We propose to introduce some natural axioms to be satisfied by a family <sup>12</sup>

$$\{\pi_\tau : BV \rightarrow L^\infty(\mathcal{F}_\tau) \mid \tau \in \mathcal{O}\}$$

of valuations. We interpret  $-\pi_\tau(K)$  as the amount of capital required by law at time  $\tau$  to allow a firm to accept the cash balance process  $K$ . The requirement could be different for firms in different countries, or for an investment bank and a hedge fund, for example. The axioms we require of the family of valuations are the following.

(C)  $\pi_\tau$  is concave for all  $\tau$ ;

(L)  $\pi_\tau(I_A I_{[\tau, T]} K) = I_A \pi_\tau(K)$  for all  $\tau, K$ , for all  $A \in \mathcal{F}_\tau$ ;

(CL) if  $\tau, \tau'$  are two stopping times, then

$$\pi_\tau(K) = \pi_{\tau'}(K) \quad \text{on } \{\tau = \tau'\};$$

(M) if  $K_t \geq K'_t$  for all  $t$ , then  $\pi_\tau(K) \geq \pi_\tau(K')$  for all  $\tau$ ;

(DC) for stopping times  $\tau \leq \sigma$ ,

$$\pi_\tau(K) = \pi_\tau(K I_{[\tau, \sigma]}) + \pi_\sigma(K) I_{[\sigma, T]};$$

(TI) if for some  $a \in L^\infty(\mathcal{F}_\tau)$  we have  $K_t = K'_t + a$  for all  $t \geq \tau$ , then  $\pi_\tau(K) = a + \pi_\tau(K')$ ;

(Z)  $\pi_\tau(0) = 0 \quad \forall \tau \in \mathcal{O}$ .

REMARKS. Axiom (C) is a natural property for capital adequacy requirements for risky cash balances; see [2], for example.

Axiom (L) (for *local*) says two things. Firstly, if you have reached time  $\tau$ , then all that matters for valuation is how much cash has *currently* been accumulated, and what is to come; the exact timing of the earlier payments does not influence the valuation<sup>13</sup>. Secondly, Axiom (L) expresses the following natural fact: at time  $\tau$ , if event  $A$  has not happened then the cash balance  $I_A I_{[0, \tau]} K$  is clearly worthless, and if the event has

<sup>12</sup>As usual,  $\mathcal{O}$  denotes the optional  $\sigma$ -field on  $[0, T] \times \Omega$ , and by extension the statement  $\tau \in \mathcal{O}$  for a random time  $\tau$  means that  $I_{[\tau, T]}$  is an optional process, equivalently, that  $\tau$  is a stopping time - see, for example, [34] for more background on the general theory of processes.

<sup>13</sup>Note that Axiom (L) does *not* say that you value the increments of the cash balance  $K$  after  $\tau$  the same as the whole of the original cash balance  $K$ ! The axiom says that you value  $K$  the same as the cash balance  $I_{[\tau, T]} K$ , which pays nothing up til time  $\tau$ , then a lump sum of  $K_\tau$ .

happened, then the cash balance  $I_A I[0, \tau)K$  will be worth the same as  $K$ . It is easily seen that (L) implies the following useful consequences:

$$\begin{aligned}\pi_\tau(K) &= \pi_\tau(I_{[\tau, T]}K), \\ \pi_\tau(I_A K) &= I_A \pi_\tau(K) \\ &= \pi_\tau(I_A I_{[\tau, T]}K) \\ &= I_A \pi_\tau(I_A K)\end{aligned}$$

for any  $\tau \in \mathcal{O}$ ,  $A \in \mathcal{F}_\tau$ , and cash balance  $K$ .

Axiom (CL) (for *consistent localisation*) says that the localisations of  $\pi_\tau$  and  $\pi_{\tau'}$  agree where  $\tau = \tau'$ , again a natural condition.

Axiom (M) (for *monotonicity*) says that a larger capital reserve is required to short a larger cash balance, but it says more than just this. In particular, if  $K_t \geq K'_t$  for all  $0 \leq t \leq T$ , with  $K_T = K'_T$ , then the two cash balances  $K$  and  $K'$  both deliver exactly the same in total, but  $K$  is considered less risky than  $K'$  because it delivers the cash *sooner*. An earlier version of this work used an axiom which expressed indifference between cash balances that delivered the same total amount of cash; though this axiom was entirely workable, the effect of it was that the valuations were essentially defined on cash balances which were all delivered at time  $T$ , and the valuations themselves served only to ‘interpolate’ prices in some sense. The interpretation of (M) is not that earlier payments are preferred to later payments because of the *interest* that will accrue; indeed, we think of all payments as being discounted back to time-0 values (or equivalently that the interest rate is zero). Even under these assumptions, according to (M) earlier payments are better than later ones - as in reality they are! This embodies the essence of cashflow problems, where a firm may be in difficulties not because it does not have sufficient money owed to it, but because that money has not yet come in.

Axiom (DC) (for *dynamic consistency*) has a simple and natural interpretation. It says that we must set aside as much for the cash balance  $K$ , as for the cash balance which gives us  $K$  up to time  $\sigma$ , and at time  $\sigma$  requires us to hand in the accumulated cash balance  $K_\sigma$  in return for the amount of cash that we would allow us to accept the entire cash balance  $K$ . This latter cash balance would clearly allow us to accept the original cash balance  $K$ . It is worth remarking that in some other studies the expression of the notion of dynamic consistency appears much simpler: see, for example, [32], [15], where it is possible to express dynamic consistency as  $\pi_\tau = \pi_\tau \pi_\sigma$  for any stopping times  $\tau \leq \sigma$ . However, do note that these studies are only concerned with valuing *terminal* cash balances; if we restrict the condition (DC) to cash balance processes which are non-zero only at time  $T$ , then we get this same simple form. When valuing only terminal cash balances, the intermediate valuations are simply numbers which do not correspond to any cash value. By contrast, in the setting we are using, the intermediate valuations *must* be denominated in cash (or some other asset), because we are going to have to consider exchanging a future cash balance process for cash today. This is why the axiom (DC) looks a little more involved<sup>14</sup>. [7] use exactly the same criterion.

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<sup>14</sup>This also motivates the common use of the clumsier term ‘monetary utility function’ instead of ‘valuation’.

The next axiom (TI) (for *translation invariance*) is again entirely natural if we think (as we do) that valuations should have a monetary interpretation. We hope later to see what can be done if (TI) is abandoned, as this leads us back closer to the idea of recursive utility ([18], [16], [38]); however, the first thing that will need to be done is to revise the notion of dynamic consistency.

Finally, axiom (Z) (for *zero level*) is again a natural consequence of the notion that  $\pi_\tau(K)$  is the capital reserve required to allow the firm to accept cash balance process  $K$ .

In the next Section, we shall explore the consequences of these axioms only in the simplest possible setting, where  $\Omega$  is *finite*. This means in particular that we can take the time set to be finite, and the entire filtered probability space to be represented by a tree. This (restrictive) assumption allows us to ignore all technicalities, and quickly uncover essential structure implied by the axioms. We remark only that in any real-world application we would be forced to use a numerical approach, in which case we would have to be working with a finite sample-space.

### 3 Valuations on finite trees.

Henceforth, we work with a finite sample space  $\Omega$ , and a finite time set  $\{0, 1, \dots, T\}$ . The  $\sigma$ -field  $\mathcal{F}$  on  $\Omega$  is of course the  $\sigma$ -field of all subsets, and the filtration is represented by a tree<sup>15</sup> with vertex set  $\mathcal{T}$ . The root of the tree will be denoted by 0, and from any vertex  $y \in \mathcal{T}$  there is a unique path to 0; we shall say that  $y$  is a descendant of  $x$  (written  $x \preceq y$ ) if  $x$  lies on the path from  $y$  to 0. If  $x \in \mathcal{T}$ , we shall write  $x - 1$  for the immediate ancestor of  $x$ ,  $x + 1$  for the set of immediate descendants of  $x$ , and  $x +$  for the set of all descendants of  $x$ , including  $x$  itself. Note that  $\Omega$  can be identified with the set of endpoints of  $\mathcal{T}$ . For any  $x \in \mathcal{T}$  we shall denote by  $t(x)$  the *time* of  $x$ , which is the depth of  $x$  in the tree. Thus  $t(0) = 0$ ;  $t(y) = t(x) + 1$  for any  $y \in x + 1$ ; and  $t(x) = T$  for any terminal node  $x$ . Notice also that a stopping time  $\tau$  can be identified with a subset<sup>16</sup>  $\llbracket \tau \rrbracket$  of  $\mathcal{T}$  with the property that for any terminal node  $\omega$  of the tree the unique path from  $\omega$  to 0 intersects  $\llbracket \tau \rrbracket$  in exactly one place.

In this setting, a *cash balance* is simply a map  $K : \mathcal{T} \rightarrow \mathbb{R}$ . We interpret  $K_x$  as the cumulative amount of the cash balance at vertex  $x$  in the tree. We shall also suppose throughout that interest rates are zero, or equivalently that cash balances have all been discounted back to time-0 values; this assumption is insubstantial, and leaves us clear to focus on what is important here.

In view of axiom (C), the valuations  $\pi_\tau$  are just concave functions defined on some finite-dimensional Euclidean space, and so can be studied through their convex dual functions

$$\tilde{\pi}_\tau(\lambda) \equiv \sup_K \{\pi_\tau(K) - \lambda \cdot K\}.$$

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<sup>15</sup>The tree does not of course have to be binomial, or regular.

<sup>16</sup>The *graph* of  $\tau$  - see [34].



For simplicity of exposition, we shall make the assumption

ASSUMPTION A: For every  $\tau$ , the valuation  $\pi_\tau$  is concave, strictly increasing, and  $C^2$  in the relative interior of its domain of finiteness.

By duality, the original functions  $\pi_\tau$  can be expressed as

$$\pi_\tau(K) = \inf_{\lambda} \{\lambda \cdot K + \tilde{\pi}_\tau(\lambda)\}; \quad (4)$$

compare with the equation (2) above, as in Föllmer & Schied [19], Frittelli & Gianin [21]. That equation is at one level simply the general statement (4) of duality, but with a bit more; in (2) the infimum is taken over a family of probability measures, and in (4) the infimum is unrestricted. We shall later see that the axioms used here do in fact imply that  $\lambda$  must be a probability on  $x+$ .

### 3.1 Decomposition.

The dynamic consistency axiom (DC) and localisation axioms (L), (CL) allow us to decompose the valuations in a simple way. To see this, notice firstly that the family  $(\pi_\tau)$  of valuations is determined once the smaller family  $\{\pi_x : x \in \mathcal{T}\}$  is known, where for  $x \in \mathcal{T}$  the operator  $\pi_x$  is defined to be

$$\pi_x = \pi_{\tau_x}, \quad (5)$$

where  $\tau_x$  is the stopping time

$$\begin{aligned} \tau_x(\omega) &= t(x) \quad \text{if } x \prec \omega; \\ &= T \quad \text{otherwise.} \end{aligned} \quad (6)$$

Here, of course, we are identifying  $\Omega$  with the set of terminal nodes of  $\mathcal{T}$ . Once we know the operators  $\{\pi_x : x \in \mathcal{T}\}$ , Axioms (L) and (CL) allow us to put together any of the  $\pi_\tau$ .

However, the  $\pi_x$  can themselves be assembled from the family  $\{\pi_{x,x+1} : x \in \mathcal{T}\}$  of *one-step valuations*, defined in the following way. If  $x$  is a terminal node, then the argument of  $\pi_{x,x+1}$  is a cash balance  $k$  defined at  $x$ , and  $\pi_{x,x+1}(k) = \pi_x(k)$ . For all other  $x$ , given a cash balance  $k$  defined on  $x \cup x+1$ , we extend this to a cash balance  $\bar{k}$  defined on all of  $\mathcal{T}$  by

$$\begin{aligned} \bar{k}_z &= k_x \quad \text{if } z = x; \\ &= k_y \quad \text{if } y \preceq z \text{ for some } y \in x+1; \\ &= 0 \quad \text{otherwise.} \end{aligned}$$

We may then define

$$\pi_{x,x+1}(k) = \pi_{\tau_x}(\bar{k}). \quad (7)$$

Of course, the point of this decomposition is really the *converse*: we wish to build the (complicated) family  $(\pi_\tau)_{\tau \in \mathcal{O}}$  from the simpler family  $(\pi_{x,x+1})_{x \in \mathcal{T}}$  of one-step valuations. It is clear that if we derive  $(\pi_{x,x+1})_{x \in \mathcal{T}}$  from a family  $(\pi_\tau)_{\tau \in \mathcal{O}}$  satisfying the axioms given in Section 2, then the family of one-step valuations must have the following properties:

- (c)  $\pi_{x,x+1}$  is concave;
- (m) if  $k_z \geq k'_z$  for all  $z \in x \cup x + 1$  then  $\pi_{x,x+1}(k) \geq \pi_{x,x+1}(k')$ ;
- (ti) if  $k_z = k'_z + a$  for all  $z \in x \cup x + 1$ , then  $\pi_{x,x+1}(k) = \pi_{x,x+1}(k') + a$ ;
- (z)  $\pi_{x,x+1}(0) = 0$ .

What we now argue is that given a family  $(\pi_{x,x+1})_{x \in \mathcal{T}}$  of one-step valuations satisfying (c), (m), (ti), (z) we can build a family  $(\pi_\tau)_{\tau \in \mathcal{O}}$  of valuations satisfying the axioms of Section 2.

The essence of the construction is to get the  $(\pi_x)_{x \in \mathcal{T}}$ , for then if we have a stopping time  $\tau$  we define

$$\pi_\tau(K) = \pi_z(K) \quad \text{at } z \in \llbracket \tau \rrbracket.$$

To get the  $(\pi_x)_{x \in \mathcal{T}}$ , we proceed by backward induction, assuming that we have constructed  $\pi_x$  for all  $x$  such that  $t(x) \geq n$ . The induction starts, because if  $x$  is a terminal node we have  $\pi_x(k) = \pi_{x,x+1}(k)$ , and if  $t(x) = n - 1$  we may define

$$\pi_x(K) = \pi_{x,x+1}(k),$$

where  $k$  is the cash balance defined by

$$\begin{aligned} k_z &= K_x && \text{if } z = x; \\ &= \pi_z(K) && \text{if } z \in x + 1. \end{aligned}$$

There is no problem with this, as the definition of  $\pi_x$  requires only the one-step operator  $\pi_{x,x+1}$  and the operators  $(\pi_z)_{z \in x+1}$  which are already known (by the inductive hypothesis).

If we vary the notation for  $\pi_{x,x+1}(k) \equiv \pi_{x,x+1}(k_x, k_{x+1})$  so as to make the dependence on the cash balances at node  $x$  and nodes  $x + 1$  explicit, then the recursive construction of the  $\pi_x$  takes the clean form

$$\pi_x(K) = \pi_{x,x+1}(K_x, \pi_{x+1}(K)). \tag{8}$$

Notice the formal similarity to the notion of *recursive utility* - see Epstein & Zin [18], Duffie & Epstein [16], Skiadas [38]. This similarity is only formal; the theory of recursive utility deals with preferences over running consumption processes, a notion that does not feature in our present discussion. This is an interesting possible variant of the axiomatic approach which we hope to return to at a later date.

It remains to see that the operators  $(\pi_\tau)_{\tau \in \mathcal{O}}$  defined by (8) satisfy the axioms given in Section 2.

Property (C) follows from the concavity property (*c*) by backward induction. Properties (L) and (CL) are immediate from the construction. Property (M) follows from (*m*), again by backward induction. Property (DC) requires a little more thought (and use of the property (*ti*)), but again follows from the construction. Finally, property (TI) is a consequence of (*ti*).

## 3.2 Duality.

We have just seen that the axioms permit us to decompose the valuations into simpler pieces, but what is the corresponding result for the dual valuations  $\tilde{\pi}_x$ ? What are the characteristic properties?

To understand the structure of the dual, firstly note that the dual valuation

$$\tilde{\pi}_x(\lambda) \equiv \sup_K \{ \pi_x(K) - \lambda \cdot K \} \quad (9)$$

is not always going to be finite. Indeed, because of (L) and (CL),  $\tilde{\pi}_x(\lambda)$  will be infinite if  $\lambda_y \neq 0$  for some  $y \notin x+$ . Moreover, because of (M) the dual will be infinite if  $\lambda_y < 0$  for some  $y$ . Finally, by considering cash balances  $K$  that are constant on  $x+$  and using axiom (TI), we see that for finiteness of  $\tilde{\pi}_x(\lambda)$  it is necessary that  $\lambda$  be a *probability* on  $x+$ :  $\sum_{y \in x+} \lambda_y = 1$ .

One further property can be deduced:  $\inf_\lambda \tilde{\pi}_x(\lambda) = \pi_x(0) = 0$ , using the duality relation and (Z). Thus the dual valuations  $(\tilde{\pi}_x)_{x \in \mathcal{T}}$  must satisfy the conditions

- (D1)  $\tilde{\pi}_x$  is convex;
- (D2)  $\tilde{\pi}_x(\lambda)$  is only finite if  $\lambda$  is a probability on  $x+$ ;
- (D3)  $\inf_\lambda \tilde{\pi}_x(\lambda) = 0$ .

The recursion for the dual valuations will follow from the recursive form (8) of the primal valuations. To make this explicit, we need to define the convex duals  $\tilde{\pi}_{x,x+1}$  of the one-step valuations by the usual definition

$$\tilde{\pi}_{x,x+1}(\theta, \psi) = \sup_k \{ \pi_{x,x+1}(k_x, k_{x+1}) - \theta k_x - \psi \cdot k_{x+1} \}.$$

The analogues of (D1)-(D3) for the dual one-step valuations will be

- (d1)  $\tilde{\pi}_{x,x+1}$  is convex;
- (d2)  $\tilde{\pi}_{x,x+1}(\lambda)$  is only finite if  $\lambda$  is a probability on  $x \cup x+1$ ;
- (d3)  $\inf_\lambda \tilde{\pi}_{x,x+1}(\lambda) = 0$ .

It is easy to see that conditions (c), (m) and (ti) on the one-step valuations are equivalent to conditions (d1)-(d3) on their duals.

What then is the dual analogue of the primal recursion (8)? The answer is provided by the following result.

**Theorem 2** *For all  $x \in \mathcal{T}$  and  $\lambda$  a probability on  $x+$ , we have*

$$\tilde{\pi}_x(\lambda) = \tilde{\pi}_{x,x+1}(\lambda_x, \bar{\lambda}_{x+1}) + \sum_{z \in x+1} \bar{\lambda}_z \tilde{\pi}_z \left( \frac{\lambda_{\succeq z}}{\bar{\lambda}_z} \right) \quad (10)$$

where  $\lambda_{\succeq z}$  denotes the restriction of  $\lambda$  to the set  $\{y : y \succeq z\}$ , and  $\bar{\lambda}_z \equiv \sum_{y \succeq z} \lambda_y$ .

REMARKS: (i) Observe that the function

$$(\bar{\lambda}_z, \lambda_{\succeq z}) \mapsto \bar{\lambda}_z \tilde{\pi}_z \left( \frac{\lambda_{\succeq z}}{\bar{\lambda}_z} \right) = \sup \{ \bar{\lambda}_z \pi_z(K) - \lambda_{\succeq z} \cdot K \}$$

is convex.

(ii) Theorem 4.19 of [7] has a similar flavour to Theorem 2.

PROOF. Using (8) and (4), we have

$$\begin{aligned} \pi_x(K) &= \inf_{\lambda} \{ \tilde{\pi}_x(\lambda) + \lambda \cdot K \} \\ &= \pi_x(K_x, \pi_{x+1}(K)) \\ &= \inf_{\lambda, \alpha} \{ \tilde{\pi}_{x,x+1}(\lambda_x, \alpha) + \lambda_x K_x + \alpha \cdot \pi_{x+1}(K) \} \\ &= \inf_{\lambda, \alpha, \psi} \{ \tilde{\pi}_{x,x+1}(\lambda_x, \alpha) + \lambda_x K_x + \alpha \cdot (\tilde{\pi}_{x+1}(\psi) + \psi \cdot K_{[x+1, T]}) \} \\ &= \inf_{\lambda, \alpha, \psi} \left[ \tilde{\pi}_{x,x+1}(\lambda_x, \alpha) + \lambda_x K_x + \sum_{z \in x+1} \alpha_z \{ \tilde{\pi}_z(\psi) + \psi_{\succeq z} \cdot K_{[z, T]} \} \right] \\ &= \inf_{\lambda, \alpha} \left[ \tilde{\pi}_{x,x+1}(\lambda_x, \alpha) + \lambda_x K_x + \sum_{z \in x+1} \lambda_{\succeq z} \cdot K_{[z, T]} + \sum_{z \in x+1} \alpha_z \tilde{\pi}_z(\lambda_{\succeq z} / \alpha_z) \right]. \end{aligned}$$

At the last step, we have made the change of variable  $\lambda_{\succeq z} \equiv \alpha_z \psi_{\succeq z}$  for  $z \in x+1$ . However, the only way that the terms inside the final infimum can be finite is if the arguments of the dual valuations  $\tilde{\pi}_{x,x+1}$  and  $\tilde{\pi}_z$  are probabilities; and this only happens if  $\alpha_z = \bar{\lambda}_z$  for all  $z \in x+1$ . The conclusion is that

$$\pi_x(K) = \inf_{\lambda} \left[ \tilde{\pi}_{x,x+1}(\lambda_x, \bar{\lambda}_{x+1}) + \sum_{z \in x+1} \bar{\lambda}_z \tilde{\pi}_z \left( \frac{\lambda_{\succeq z}}{\bar{\lambda}_z} \right) + \lambda \cdot K \right]$$

and the result is proved.  $\square$

Notice that if we are given operators  $(\tilde{\pi}_{x,x+1})_{x \in \mathcal{T}}$  satisfying (d1)-(d3), together with the condition that  $\tilde{\pi}_{x,x+1} \equiv 0$  for any terminal node  $x$ , then the corresponding one-step valuations  $(\pi_{x,x+1})_{x \in \mathcal{T}}$  satisfy (c), (m), (ti), and  $\pi_{x,x+1}(k) = k_x$  for any terminal node  $x$ . By dualising (10) we quickly arrive at (8). Thus we may just as well construct a family of valuations  $\pi_{\tau}$  satisfying the axioms by starting from a family  $(\tilde{\pi}_{x,x+1})_{x \in \mathcal{T}}$  of dual one-step valuations satisfying (d1)-(d3).

## 4 Examples

Let us consider some examples which can be analysed fairly completely in the tree setting.

**Example 1: relative entropy.** Suppose given some strictly positive probability distribution  $(p_y)_{y \in \mathcal{T}}$  on  $\mathcal{T}$ . For any  $x \in \mathcal{T}$  we define the dual valuation  $\tilde{\pi}_x$  evaluated at some probability  $\lambda$  on  $x+$  to be

$$\tilde{\pi}_x(\lambda) = \frac{1}{\gamma} \sum_{y \succeq x} \lambda_y \log(\lambda_y \bar{p}_x / p_y) \equiv h(\lambda_{\succeq x} \mid p_{\succeq x} / \bar{p}_x), \quad (11)$$

where  $\gamma > 0$  is some positive parameter, and as before  $\bar{p}_x = \sum_{y \succeq x} p_y$ . For other arguments,  $\tilde{\pi}_x$  is infinite. It is well known that the function  $\tilde{\pi}_x$  is convex, and its concave dual function is easily calculated to be

$$\pi_x(K) = -\frac{1}{\gamma} \log \left[ \sum_{y \succeq x} \frac{p_y}{\bar{p}_x} e^{-\gamma K_y} \right], \quad (12)$$

equivalently,

$$e^{-\gamma \pi_x(K)} = \sum_{y \succeq x} \frac{p_y}{\bar{p}_x} e^{-\gamma K_y}. \quad (13)$$

It is now easy to check the axioms (C), (M), (DC), (TI) of a family of valuation operators, and the axioms (L) and (CL) will hold by construction when we assemble the  $(\pi_x)$ .

REMARK. From (13) we might conjecture that similar examples could be constructed by the recipe

$$U(\pi_x(K)) = \sum_{y \succeq x} \frac{p_y}{\bar{p}_x} U(K_y) \quad (14)$$

for some other utility  $U$ . However, it is not clear that axioms (TI) and (C) will be satisfied in general, and indeed the relative entropy example is the only example<sup>17</sup>.

To see why this is, if (TI) and (14) hold, then for any  $a \in \mathbb{R}$  we shall have (assuming with no loss of generality that  $x = 0$ , and that  $p_y > 0 \forall y$  to avoid triviality)

$$U(a + \pi_0(K)) = U(\pi_0(a + K)) = \sum_y p_y U(a + K_y). \quad (15)$$

Suppose we choose some non-constant  $K$  for which  $\pi_0(K) = 0$ , and perturb  $K_y$  to  $K_y + tv_y$ ; differentiating (15) with respect to  $t$  at  $t = 0$  yields

$$U'(a) \sum_y v_y \frac{\partial \pi_0(K)}{\partial K_y} = \sum_y p_y v_y U'(a + K_y)$$

<sup>17</sup>See also Proposition 2.8 of [24] for a similar result.

implying that

$$\sum_y v_y \frac{\partial \pi_0(K)}{\partial K_y} = \sum_y p_y v_y \frac{U'(a + K_y)}{U'(a)}$$

does not depend on  $a$ . Now select some  $y$  for which  $K_y = \delta > 0$ , and make  $v_y = 1$ ,  $v_z = 0$  for  $z \neq y$ . We conclude that  $U'(a + \delta)/U'(a)$  does not depend on  $a$ . Monotonicity of  $U'$  and the fact that  $\delta > 0$  can be chosen arbitrarily imply that  $U'$  is exponential.

**Example 2.** This example is really a family of examples, built from the simple observation that if we have some collection  $(\pi_{x,x+1}^\theta)_{x \in \mathcal{T}, \theta \in \Theta}$  of one-step valuation operators, such that for each  $\theta$  the family  $(\pi_{x,x+1}^\theta)_{x \in \mathcal{T}}$  satisfies the axioms (c), (tp) and (ce), then the one-step valuation operators defined by

$$\pi_x(k) \equiv \inf_\theta \pi_{x,x+1}^\theta(k) \tag{16}$$

again satisfy (c), (tp) and (ce).

One simple example of this form could be constructed as follows. Suppose that for each  $x \in \mathcal{T}$  we have some probability distribution  $\alpha(x)$  on the immediate descendents  $x + 1$ , and now we define

$$\pi_{x,x+1}(k) = \min\{k_x, \sum_{y \in x+1} \alpha(x)_y k_y\}.$$

The recursion (8) is now just the Bellman equation of dynamic programming, and the value of  $\pi_x(K)$  is the ‘worst stopping’ value of the Markov decision process, where  $\alpha(x)$  gives the distribution of moves down to  $x + 1$  from  $x$  if it is decided not to stop at  $x$ . It is easy to extend this example to the situation where a finite collection of possible distributions  $\alpha^i(x)$  is considered at each vertex  $x$ , and the valuation operator gives the ‘worst worst stopping’ value!

Several of the examples of [7] are of this form, and we make no further remark on them. However, one feature that is noteworthy is the following. If we make the one-step valuation operators as infima of some sequence of linear functionals,

$$\pi_{x,x+1}(k) = \min_j \alpha^j \cdot k$$

then the valuations constructed are coherent, and the dual one-step valuation operators  $\tilde{\pi}_x$  are

$$\begin{aligned} \tilde{\pi}_{x,x+1}(\lambda) &= 0 \quad \text{if } \lambda \in \text{co}(\{\alpha^j\}) \\ &= \infty \quad \text{otherwise,} \end{aligned}$$

where  $\text{co}(A)$  denotes the convex hull of the set  $A$ . Looking at the recursive form (10) of the dual valuation operators, we see that these too take only the values 0 and  $\infty$ . The set of  $\lambda$  for which  $\tilde{\pi}_0(\lambda)$  is finite is a *multiplicatively stable* set.

**Example 3.** Families of one-step valuations  $\pi_{x,x+1}$  can be constructed via the notion of a utility-indifference price for a single-period problem. In more detail, given some

probability distribution  $p_y$  over  $x \cup x + 1$ , we define  $\pi_{x,x+1}(k)$  to be that value  $b$  such that

$$U(x_0) = \sum_{y \in x \cup x+1} p_y U(x_0 + k_y - b) \quad (17)$$

where  $U$  is some strictly increasing utility function, and  $x_0$  is some reference wealth level. The properties (m) and (ti) are immediate, and (c) is a simple deduction.

It is unfortunately the case that there are few examples where the utility-indifference price for a single-period problem can be computed in closed form, and the dual valuation is similarly elusive. Some progress can be made however. Dropping the subscripts, the calculation of the dual valuation requires us to find

$$\tilde{\pi}(\lambda) = \sup_k \{ \pi(k) - \lambda \cdot k \}$$

and the optimisation here can be considered as the optimisation

$$\sup_{b,k} b - \lambda \cdot k \quad (18)$$

$$\text{subject to } U(x_0) = \sum p_y U(x_0 + k_y - b). \quad (19)$$

The Lagrangian form of the problem

$$\sup_{b,k} [b - \lambda \cdot k + \theta (\sum p_y U(x_0 + k_y - b) - U(x_0))]$$

leads to the first-order conditions

$$\begin{aligned} 1 &= \theta \sum p_y U'(x_0 + k_y - b), \\ \lambda_y &= \theta p_y U'(x_0 + k_y - b), \end{aligned}$$

so (with  $I \equiv (U')^{-1}$ ) we get

$$x_0 + k_y - b = I\left(\frac{\lambda_y}{\theta p_y}\right),$$

from which we see that  $\theta$  is determined via

$$\sum p_y U\left(I\left(\frac{\lambda_y}{\theta p_y}\right)\right) = U(x_0).$$

The final expression

$$\tilde{\pi}(\lambda) = x_0 - \sum \lambda_y I\left(\frac{\lambda_y}{\theta p_y}\right)$$

simplifies in the case of CRRA  $U(x) = x^{1-R}/(1-R)$  to

$$\tilde{\pi}(\lambda) = x_0 - x_0^R \left( \sum p_y^{1/R} \lambda_y^{1-1/R} \right)^{R/(R-1)}.$$

REMARKS. This example constructs a family of valuations from one-step valuations which can be interpreted as utility-indifference prices. Utility-indifference pricing is a popular method for pricing in incomplete markets (at least for the pricing of a European-style contingent claim); how does it relate to what we are doing here? Suppose we take a cash-balance process which is zero at all non-terminal nodes. We can for each  $x \in \mathcal{T}$  compute the utility-indifference price starting from node  $x$ , but is this recipe consistent with the axioms we have set down here? Of course, the utility-indifference prices can only be computed (at least in the first place) for terminal contingent claims; we do not know to start with how we might price more complicated cash balances from utility indifference. Nevertheless, we can already say that in general such utility-indifference prices do *not* satisfy the axioms we are considering here.

To see why, consider a two-period trinomial tree, with each of the nine terminal nodes having equal probability. We assume that the agent has a CRRA utility, and will receive a baseline payment of 2 at each terminal node. He now tries to value a contingent claim that pays  $y_\omega$  at  $\omega$ . It is an easy matter to calculate the utility-indifference price at the root node, and at each of the time-1 nodes. Now if these valuations are to satisfy (DC), if we consider different  $y$  which all have the same time-1 utility-indifference prices, then they must have the same time-0 utility-indifference price; numerical examples demonstrate that they do *not*, and so utility-indifference pricing does not satisfy the axioms we have given for valuations.

## 5 Spreading and evolution of risk.

Let us consider the situation of a firm which consists of  $J$  subsidiaries, possibly in different countries, or subject to different regulatory controls. We let the valuations  $(\pi_\tau^j)_{\tau \in \mathcal{O}}$  determine the regulatory requirements of subsidiary  $j$ ,  $j = 1, \dots, J$ . If (at  $\tau$ ) subsidiary  $i$  wishes to accept the cash balance process  $K$ , then regulation requires that subsidiary to reserve  $-\pi_\tau^i(K)$ .

REMARK. This implicitly supposes that the subsidiary faces a zero cash balance process, and that it will only incur regulatory capital requirements if it changes this. This contrasts with [4], [27], where it is supposed that the subsidiary has already entered into some commitments, which have involved the acceptance of cash balance  $K^*$ , say; their risk-sharing results then depend on the  $K^*$  for each subsidiary. In our treatment, if the subsidiary is already committed to  $K^*$ , then we introduce the valuations  $\pi_\tau^*(K) \equiv \pi_\tau(K + K^*) - \pi_\tau(K^*)$  (it can be checked that these *are* valuations, satisfying the axioms (C), (L), (CL), (M), (DC), (TI), (Z)), and proceed with these. This is notationally simpler; the results do indeed depend on the subsidiaries' prior commitments, though this dependence does not appear explicitly. The interested reader is invited to make appropriate notational changes to express the dependence on  $K^*$  explicitly if desired.

To reduce its risk, subsidiary  $i$  could approach another subsidiary  $j$  and get them to take from  $i$  the cash-balance process  $K^j$  in return for the regulatory capital  $-\pi_\tau^j(K^j)$ . Subsidiary  $i$  is free to enter into such agreements with all the other subsidiaries, and will



do so in such a way as to minimise the regulatory capital required. Taking into account the possibilities of risk transfer, subsidiary  $i$  will need to reserve  $-\Pi_\tau^i(K)$  instead of  $\pi_\tau^i(K)$ , where

$$\begin{aligned}
\Pi_\tau^i(K) &= \sup\{\pi_\tau^i(K - \sum_{j \neq i} K^j + \sum_{j \neq i} \pi_\tau^j(K^j)I_{[\tau, T]})\} \\
&= \sup\{\pi_\tau^i(K - \sum_{j \neq i} K^j) + \sum_{j \neq i} \pi_\tau^j(K^j)\} \\
&= \sup\{\sum_j \pi_\tau^j(K^j) : \sum_j K^j = K\}. \tag{20}
\end{aligned}$$

Notice that this is *independent of the choice of subsidiary*, so we write simply  $\Pi_\tau$  for  $\Pi_\tau^i$ . Moreover, we may have that  $\Pi_\tau(0) > 0$ , so we define

$${}^0\Pi_\tau(K) = \Pi_\tau(K) - \Pi_\tau(0), \tag{21}$$

so as to have the property (Z) for the operators  ${}^0\Pi_\tau$ . The quantity  $\Pi_x(0)$  can be interpreted as the *value of risk-sharing* at vertex  $x$ . We call the family  $({}^0\Pi_\tau)_{\tau \in \mathcal{O}}$  of valuations the *risk-sharing valuations*, though it is not clear as yet that we may refer to them as such, since we do not know that they satisfy the axioms for a family of valuations. That is the task of the following result.

**Theorem 3** *The risk-sharing valuations  $({}^0\Pi_\tau)_{\tau \in \mathcal{O}}$  satisfy the axioms (C), (L), (CL), (M), (DC), and (TI) of the component valuations  $(\pi_\tau^j)_{\tau \in \mathcal{O}, j = 1, \dots, J}$ .*

PROOF. Properties (C), (L), (CL), (M), and (TI) are straightforward to verify; only the property (DC) is not immediately obvious. To establish this, we have on the one hand

$$\begin{aligned}
\Pi_x(K) &= \sup\{\sum_j \pi_x^j(K^j) : \sum_j K^j = K\} \\
&= \sup\{\sum_j \pi_x^j(K^j I_{[x, \tau]} + \pi_\tau^j(K^j) I_{[\tau, T]}) : \sum_j K^j = K\} \\
&= \sup\{\sum_j \pi_x^j(K^j I_{[x, \tau]} + a_j I_{[\tau, T]}) : \sum_j K^j I_{[x, \tau]} = K I_{[x, \tau]}, \\
&\quad \sum_j a_j \leq \Pi_\tau(K)\} \tag{22}
\end{aligned}$$

and on the other hand we have

$$\begin{aligned}
\Pi_x(K_{[x,\tau]} + {}^0\Pi_\tau(K)I_{[\tau,T]}) &= \sup\left\{\sum_j \pi_x^j(K^j) : \sum_j K^j = K_{[x,\tau]} + {}^0\Pi_\tau(K)I_{[\tau,T]}\right\} \\
&= \sup\left\{\sum_j \pi_x^j(K^j I_{[x,\tau]} + \pi_\tau^j(K^j) I_{[\tau,T]}) : \right. \\
&\qquad\qquad\qquad \left. \sum_j K^j = K_{[x,\tau]} + {}^0\Pi_\tau(K)I_{[\tau,T]}\right\} \\
&= \sup\left\{\sum_j \pi_x^j(K^j I_{[x,\tau]} + a_j I_{[\tau,T]}) : \sum_j K^j I_{[x,\tau]} = K I_{[x,\tau]}, \right. \\
&\qquad\qquad\qquad \left. \sum_j a_j \leq \Pi_\tau({}^0\Pi_\tau(K)I_{[\tau,T]})\right\} \quad (23)
\end{aligned}$$

But  $\Pi_\tau({}^0\Pi_\tau(K)I_{[\tau,T]}) = \Pi_\tau(0) + {}^0\Pi_\tau(K) = \Pi_\tau(K)$  and comparing (22) and (23) we see that  $\Pi_x(K) = \Pi_x(K_{[x,\tau]} + {}^0\Pi_\tau(K)I_{[\tau,T]})$ , equivalently,  ${}^0\Pi_x(K) = {}^0\Pi_x(K_{[x,\tau]} + {}^0\Pi_\tau(K)I_{[\tau,T]})$ , as required. ■

There is a simple interpretation of risk-sharing in terms of the duals. Indeed, from (20) we have that

$$\begin{aligned}
\tilde{\Pi}_x(\lambda) &= \sup_{(K^j)} \left\{ \sum_j \pi_x^j(K^j) - \lambda \cdot \sum_j K^j \right\} \\
&= \sum_j \tilde{\pi}_x^j(\lambda),
\end{aligned}$$

so the effect of risk-sharing is simply to *add the dual valuations*.

## 5.1 Optimal risk transfer in the relative entropy example.

If each of the  $J$  subsidiaries has valuations of the relative entropy form (recall (12)):

$$e^{-\gamma_j \pi_x^j(K)} = \sum_{y \succeq x} \frac{p_y^j}{\tilde{p}_x^j} e^{-\gamma_j K_y}, \quad (24)$$

how do they combine under risk sharing? For the moment, let us fix a particular  $x \in \mathcal{T}$  and consider how things work from that node. We shall write  $\tilde{p}_y^j \equiv p_y^j / \tilde{p}_x^j$  for brevity, and shall define

$$\Gamma \equiv \left( \sum_j \gamma_j^{-1} \right)^{-1}. \quad (25)$$

The dual valuations are given by (see (11) )

$$\tilde{\pi}_x^j(\lambda) = \frac{1}{\gamma_j} \sum_{y \succeq x} \lambda_y \log(\lambda_y / \tilde{p}_y^j),$$

so the risk-sharing result gives us

$$\begin{aligned}
\tilde{\Pi}_x(\lambda) &= \sum_j \tilde{\pi}_x^j(\lambda) \\
&= \sum_j \frac{1}{\gamma_j} \sum_{y \succeq x} \lambda_y \log(\lambda_y / \tilde{p}_y^j) \\
&= \frac{1}{\Gamma} \left\{ \sum_{y \succeq x} \lambda_y \log \lambda_y - \sum_j \frac{\Gamma}{\gamma_j} \sum_{y \succeq x} \lambda_y \log \tilde{p}_y^j \right\} \\
&= \frac{1}{\Gamma} \sum_{y \succeq x} \lambda_y \log(\lambda_y / P_y) + \frac{1}{\Gamma} \log A,
\end{aligned}$$

where we define the probability  $P$  on  $x+$  and the constant  $A$  by

$$P_y \equiv A \prod_i (\tilde{p}_y^i)^{\Gamma/\gamma_i} \equiv \frac{\prod_i (\tilde{p}_y^i)^{\Gamma/\gamma_i}}{\sum_{z \succeq x} \prod_i (\tilde{p}_z^i)^{\Gamma/\gamma_i}}. \quad (26)$$

$$A \equiv \left( \sum_{z \succeq x} \prod_i (\tilde{p}_z^i)^{\Gamma/\gamma_i} \right)^{-1} \quad (27)$$

From this we see that

$$\begin{aligned}
\Pi_x(0) &= \frac{1}{\Gamma} \log A \\
&= -\frac{1}{\Gamma} \log \left\{ \sum_{y \succeq x} \prod_i (\tilde{p}_y^i)^{\Gamma/\gamma_i} \right\} \\
&= -\frac{1}{\Gamma} \log \left\{ \sum_{y \succeq x} \exp \left( \sum_j \frac{\Gamma}{\gamma_j} \log(\tilde{p}_y^j) \right) \right\} \\
&\geq 0,
\end{aligned}$$

by Jensen's inequality, with equality if and only if all the agents have the same  $\tilde{p}_y^j$ . Thus we see that the aggregated dual valuations  ${}^0\tilde{\Pi}_x$  have the *same* relative-entropy form as the individual dual valuations, with explicit expressions (25) for the combined coefficient of absolute risk aversion  $\Gamma$  and (26) for the combined distribution of the probability down the tree.

How does the risk sharing work out in this example? The maximisation (20) of  $\sum_j \pi_x^j(K^j)$  can be computed, leading to the conclusion that

$$K_y^j = \frac{\Gamma}{\gamma_j} K_y + \left\{ \frac{1}{\gamma_j} \log \tilde{p}_y^j - \frac{\Gamma}{\gamma_j} \left( \sum_i \frac{1}{\gamma_i} \log \tilde{p}_y^i \right) \right\}. \quad (28)$$

$$= \frac{\Gamma}{\gamma_j} K_y + \frac{1}{\gamma_j} \log(\tilde{p}_y^j / P_y) + \frac{\Gamma}{\gamma_j} \Pi_x(0) \quad (29)$$

This provides a nice interpretation of the way that the cash balance  $K$  gets shared. At each node  $y$ , the cash balance  $K_y$  at the node gets split proportionally between the

subsidiaries ('linear risk sharing' as in [5]), and there are a further two terms, one relating to the ratio of subsidiary  $j$ 's probability of the node  $y$  and the aggregated probability  $P_y$ , and the other proportional to  $\Pi_x(0)$ .

## 5.2 Dynamic stability of the risk-sharing solution.

When computing the value  $\Pi_0(0)$  of risk-sharing at time 0, the subsidiaries find themselves solving the optimisation problem

$$\sup\left\{\sum_j \pi_0^j(K^j) : \sum_j K^j = 0\right\}.$$

Casting the problem in Lagrangian form

$$\sup\left\{\sum_j [\pi_0^j(K^j) - p \cdot K^j]\right\},$$

it is easy to see that at an optimal solution we shall have that all subsidiaries' marginal valuations of cash balances will coincide:

$$\nabla \pi_0^j(K^j) = p. \tag{30}$$

Suppose that at time 0 they adopt the optimal cash balance processes  $K^j$  obtained in this way; as time passes, *will they still be satisfied with the  $K^j$  they first agreed to?* It would be disturbing if we reached some vertex  $x$  in the tree where the subsidiaries would wish to renegotiate the deals that they had committed to at time 0. However, it turns out that *this does not happen*: and it is the condition (DC) and the chain rule which guarantees this.

If  $x$  is some vertex in the tree, and we let  $\tau = \tau_x$  (recall (6)), then using (DC) we have

$$\pi_0^j(K) = \pi_0^j(K)I_{[0,\tau]} + \pi_\tau^j(K)I_{[\tau,T]}$$

and differentiating both sides with respect to  $K_y$ , where  $y \succeq x$ , gives us (by the chain rule)

$$p_y = \frac{\partial \pi_0^j}{\partial K_y}(K^j) = \frac{\partial \pi_0^j}{\partial K_x}(K^j)I_{[0,\tau]} + \pi_\tau^j(K^j)I_{[\tau,T]} \frac{\partial \pi_x^j}{\partial K_y}(K^j).$$

Accordingly, in view of (30), we have for each  $j$  that there exists a constant  $b_j$  such that for all  $y \succeq x$

$$\frac{\partial \pi_x^j}{\partial K_y}(K^j) = b_j p_y,$$

and so at vertex  $x$  the remaining allocations (cash balances)  $K^j I_{[x,T]}$  still constitute a competitive equilibrium; there are no mutually beneficial trades available to the agents at vertex  $x$ .

REMARKS. We could have discussed this dynamic stability in terms of competitive equilibria. Indeed, if we were to write  $U^j(K)$  in place of  $\pi_0^j(K)$ , then the concave

increasing functions  $U^j$  can serve as the utilities of different agents, defined over bundles of goods, where cash balances at different vertices are interpreted as different goods. We are now in the realm of finding an equilibrium allocation, which is a standard part of microeconomic theory; see, for example, [29]. However, although the mathematics is exactly that of finding an equilibrium in a pure exchange economy, such an analogy is economically impure; here, we have been interpreting the  $\pi_x^j$  as some sort of *price*, not as a utility. We allow (for example) the values  $\pi_x^j(K)$  into the *arguments* of the functions  $\pi_0^j$ . It seems to us that the link is tenuous, and we desist from pushing the analogy too far.

### 5.3 Spreading risk by access to a market.

Suppose a firm with valuations  $(\pi_x)_{x \in \mathcal{T}}$  is allowed access to a market; how will it act, and how does its valuation of cash balances change? The discussion is similar to that of risk sharing among subsidiaries, but sufficiently different to require a separate treatment.

We represent access to the market in the following way. At each stopping time  $\tau$ , the firm may change a given cash balance process  $K$  to  $K + K'$  for any  $K' \in G_\tau$ , where  $G_\tau$  denotes the gains-from-trade cash balance processes which could be achieved by trading in the market starting with zero wealth at time  $\tau$ . Concerning the  $G_\tau$  we shall assume<sup>18</sup> that

(c-m) each  $G_\tau$  is convex;

(l-m) for each  $x \in \llbracket \tau \rrbracket$ ,

$$G_{\tau_x} = \{KI_{[x,T]} : K \in G_\tau\};$$

(dc-m) for each  $\tau \leq \sigma \in \mathcal{O}$  if  $K^\sigma$  denotes<sup>19</sup> the cash balance process  $K$  stopped at  $\sigma$ , we have

$$G_\tau = \{K^\sigma + K' : K \in G_\tau, K' \in G_\sigma\}$$

Now the cash balance valuation given access to this market will be via

$$\Pi_x(K) \equiv \sup\{\pi_x(K + K') : K' \in G_x\}. \quad (31)$$

Once again, there is no guarantee that  $\Pi_x(0) = 0$ , but if we define

$${}^0\Pi_x(K) \equiv \Pi_x(K) - \Pi_x(0), \quad (32)$$

then the operators  $({}^0\Pi_x)_{x \in \mathcal{T}}$  do have this property (Z). As in the case of risk-sharing, the quantity  $\Pi_x(0)$  is the value to the agent of being granted access to the market at vertex  $x$ .

**Theorem 4** *The valuations  $({}^0\Pi_\tau)_{\tau \in \mathcal{O}}$  satisfy the axioms (C), (L), (CL), (M), (DC), and (TI).*

<sup>18</sup>Recall the definition (6) of  $\tau_x$ .

<sup>19</sup>Formally,  $K_z^\sigma = K_y$  if  $z \succeq y \in \llbracket \sigma \rrbracket$ ;  $= K_z$  otherwise.

PROOF. As before, all of the properties except for (DC) are obvious. To prove (DC), we use properties (DC) for the  $\pi_x$  and (dc-m) to develop

$$\begin{aligned}
\Pi_x(K) &= \sup\{\pi_x(K + K') : K' \in G_x\} \\
&= \sup\{\pi_x((K + K')I_{[x,\sigma]} + \pi_\sigma(K + K')I_{[\sigma,T]}) : K' \in G_x\} \\
&= \sup\{\pi_x((K + K')I_{[x,\sigma]} + \{\Pi_\sigma(K) + K'_\sigma\}I_{[\sigma,T]}) : K' \in G_x\}. \quad (33)
\end{aligned}$$

On the other hand,

$$\begin{aligned}
\Pi_x(KI_{[x,\sigma]} + {}^0\Pi_\sigma(K)I_{[\sigma,T]}) &= \sup\{\pi_x(KI_{[x,\sigma]} + {}^0\Pi_\sigma(K)I_{[\sigma,T]} + K') : K' \in G_x\} \\
&= \sup\{\pi_x((K + K')I_{[x,\sigma]} + {}^0\Pi_\sigma(K)I_{[\sigma,T]} + K'I_{[\sigma,T]}) : K' \in G_x\} \\
&= \sup\{\pi_x((K + K')I_{[x,\sigma]} + {}^0\Pi_\sigma(K)I_{[\sigma,T]} + \\
&\quad + \pi_\sigma(K'I_{[\sigma,T]})I_{[\sigma,T]}) : K' \in G_x\} \\
&= \sup\{\pi_x((K + K')I_{[x,\sigma]} + {}^0\Pi_\sigma(K)I_{[\sigma,T]} + \\
&\quad + (\Pi_\sigma(0) + K'_\sigma)I_{[\sigma,T]}) : K' \in G_x\} \quad (34)
\end{aligned}$$

since when we maximise  $\pi_\sigma(K'I_{[\sigma,T]})$  over  $K'$  we get  $\Pi_\sigma(0) + K'_\sigma$ . Comparing (33) and (34) establishes property (DC) for the operators  $({}^0\Pi_\tau)_{\tau \in \mathcal{T}}$ .  $\blacksquare$

## 6 Conclusions.

This paper has approached the problem of convex risk measurement in a dynamic setting from a slightly unconventional starting point; instead of trying to work with acceptance sets, we begin with valuations satisfying certain axioms which seem to us to be natural. Our notion of preference does *not* reduce to a simple valuation of all the proceeds of the cashflow collected at the end, but genuinely accounts for the (obvious) fact that you would prefer to have \$1M today rather than the value of \$1M invested at riskless rate in five years from now.

In the simplest situation, where the sample-space is finite, we show how a family of pricing operators obeying our axioms can be decomposed into (and reconstructed from) a family of one-period pricing operators which are much easier to grasp. There is a corresponding decomposition of the dual pricing functions.

Allowing a firm to spread risk among a number of subsidiaries leads to risk-sharing solutions; the firm derives benefit from risk sharing, and, remarkably, the risk-sharing valuations which arise satisfy exactly the same set of axioms satisfied by the initial valuations.

We have seen also that the risk sharing that arises will be stable over time; if at time 0 the firm chooses how to spread risk among its subsidiaries, then no matter how the world evolves, at all later times it will continue to be satisfied with the cash balances that it originally selected.

We study also what happens when a firm is allowed access to a financial market. Assuming some natural properties of the market, the conclusions are similar to the risk-sharing problem; the firm derives a fixed benefit from being allowed access to the market, but beyond that it values cash balance processes according to modified valuations which satisfy the same axioms.

## A Appendix.

**Proof of Theorem 1.** Let us consider the filtered probability space  $(\Omega, (\mathcal{F}_t)_{t \geq 0}, P)$ . For any  $T > 0$ , the map  $A \mapsto \pi_{0T}(I_A)$  defines a non-negative measure on the  $\sigma$ -field  $\mathcal{F}_T$ , from the linearity, positivity and continuity properties of our pricing operator.

This measure is moreover absolutely continuous with respect to  $P$  in view of (A2). Hence by the Radon-Nikodym theorem, there exists a non-negative  $\mathcal{F}_T$ -measurable random variable  $\zeta_T$  such that

$$\pi_{0T}(Y) = E[\zeta_T Y]$$

for all  $Y \in L^\infty(\mathcal{F}_T)$ .

Moreover, (A2) implies that  $P[\zeta_T > 0] = 1$ .

We finally use the consistency condition (A3) as follows. Let  $Y \in L^\infty(\mathcal{F}_T)$ , then by definition,  $\pi_{tT}(Y) \in L^\infty(\mathcal{F}_t)$ . For any  $X \in L^\infty(\mathcal{F}_t)$ ,

$$\begin{aligned} \pi_{0t}(X\pi_{tT}(Y)) &= E[X\zeta_t\pi_{tT}(Y)] \\ &= \pi_{0T}(XY) \\ &= E[XY\zeta_T]. \end{aligned}$$

Setting  $\zeta_t \equiv E_t[\zeta_T]$ , since  $X \in L^\infty(\mathcal{F}_t)$  is arbitrary, we deduce that

$$\pi_{tT}(Y) = \frac{1}{\zeta_t} E_t[\zeta_T Y]$$

which shows that the pricing operators  $\pi_{st}$  are actually given by the risk-neutral pricing recipe (3) described in Theorem 1, with the state-price density process  $\zeta$ .

The state-price density process is often thought of as the product of the discount factor  $\exp\left(-\int_0^t r_s ds\right)$  and the change-of-measure martingale.



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